

## Soziophysik

Was können wir wissen?  
Was sollen wir tun?  
Was dürfen wir hoffen?

Frank Schweitzer

## Outline

Was können wir wissen?

Was sollen wir tun?

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## Drei Fragen an die Soziophysik

## Was können wir wissen? [3]

- ▶ Beiträge der Physik zur Sozialwissenschaft
- ▶ **positiv**: Modellansätze, Forschungsfragen

## Was sollen wir tun? [2]

- ▶ Respekt vor Modellen, Systemen, Paradigmen
- ▶ **skeptisch**: Fehler, falsche Erwartungen

## Was dürfen wir hoffen? [1]

- ▶ Beispiele datengetriebener Modellierung
- ▶ **optimistisch**: neue Methoden, neue Probleme



Immanuel Kant (1724-1804)



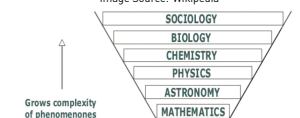
[1] Kritik der reinen Vernunft (1782), [2] Kritik der reinen Vernunft (1788), [3] Kritik der Urtheilskraft (1793)

Physics  $\equiv$  Success

- ▶ **18th century: A new science of man**
  - ▶ David Hume (1711-1776): "A Treatise of Human Nature"
    - ▶ mathematics, physics as paragon
- ▶ **19th century: Measurements, laws**
  - ▶ Adolphe Quetelet (1796-1874): "Essays on social physics"
    - ▶ *statistical laws*: BMI, mortality
  - ▶ Auguste Comte (1798-1857): "Sociology"
    - ▶ society follows *general laws*
    - ▶ *positivism*: social science builds on experience
  - ▶ Karl Marx (1818-1883): "The Capital"
    - ▶ objective "*laws of motion*" of capitalist system
- ▶ **20th century: The "Observer"**
  - ▶ Relativity theory
  - ▶ Quantum mechanics



Image Source: Wikipedia



## Contributions from physics

### 1. Generic models for collective phenomena

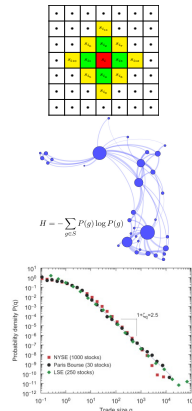
- spin systems, lattice models
- complex systems, emergent properties
- agent-based models (social/biological systems  $\Rightarrow$  "active matter")

### 2. Statistical ensembles

- phase transitions, order/control parameters
- grand-canonical e.  $\Rightarrow$  Exponential Random Graph models (ERGM)
- entropy for social systems, quantify *potentiality*

### 3. Universal scaling laws

- Why should different systems obey universal behavior?
- empirical truth: "Stylized Facts" (N. Kaldor, 1961)
- remember Quetelet: statistical regularities



F.S., An agent-based framework of active matter with applications in biological and social systems, *European Journal of Physics*, vol. 40, 014003 (2019)

F.S., The law of proportionate growth and its siblings: Applications in agent-based modeling of socio-economic systems, In: *Complexity, Heterogeneity, and the Methods of Statistical Physics in Economics* (Eds. H. Aoyama, Y. Aruka, H. Yoshikawa), Springer (2020), 145-176

F.S., Social percolation revisited: From 2d lattices to adaptive networks, *Physica A* (2020)

C. Zingg, G. Casiraghi, G. Vaccario, F.S.: What is the Entropy of a Social Organization? *Entropy* (2019)

## Example: Social forces

### ► Social impact (Milgram, 1969, Latane, 1981)

- agent: **reactive**, not reflective
- social forces: persuasion, support:  $I_i(t) = I_i^p[P_i(t)] - I_i^q[Q_i(t)]$
- transition probability:  $p(-s_i|s_i) \propto \exp\{I_i/T\}$

### ► Collective motion of humans

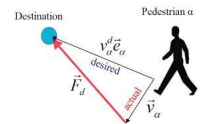
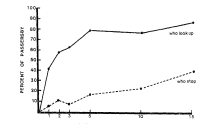
- Brownian agent: reactive**, not reflective  $\Rightarrow$  Langevin dynamics

$$\frac{d\mathbf{v}_i(t)}{dt} = -\frac{1}{\tau_i}\mathbf{v}_i(t) + \mathbf{f}_i(t) + \sqrt{\frac{2\varepsilon_i}{\tau_i}}\xi_i(t)$$

- "social force" model results in selforganized "behavior"

$$\mathbf{f}_i(t) = \frac{1}{\tau_i}v_i^0\mathbf{e}_i - \nabla_{\mathbf{r}_i}[V_B(|\mathbf{r}_i - \mathbf{r}_B|) + V_{\text{int}}(\mathbf{r}_i, t)]$$

- applications:** evacuation scenarios, mass panic



J. Holyst, K. Kacperski, F.S.: Phase Transitions in Social Impact Models of Opinion Formation, *Physica A* 285 (2000) 199-210

D. Helbing, F.S., J. Keltsch, P. Molnar: Active Walker Model for the Formation of Human and Animal Trail Systems, *Physical Review E* 56/3 (1997) 2527-2539

## Example: Opinion Dynamics - Consensus or Coexistence



### ► Ising model: ferro/antiferromagnetic phases

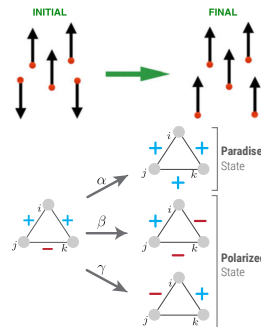
- 1st cellular automaton  $\Rightarrow$  Lattice models

### ► Voter model: random copy of another opinion

- Axelrod model of *cultural dissemination*: homophily

### ► Structural balance

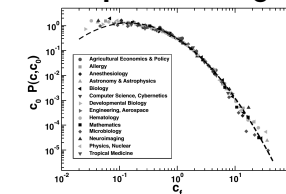
- frustrated systems, spin glasses



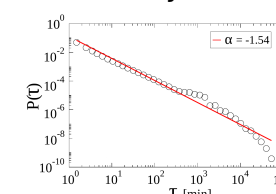
### Problems

- "Do humans behave much like atoms? Sociophysics ... answers in the affirmative." (S. Galam 2012)
- Instead of **ad hoc assumptions** we need to **understand** mechanisms behind emergent phenomena

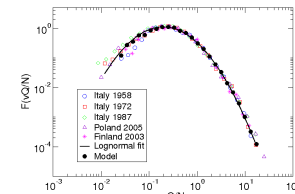
## Example: Scaling laws in social systems



citations  
Radicchi et al, 2008



communication  
Garas et al, 2013



votes  
Fortunato & Castellano, 2007

### Finding: Surprise

- Complex social phenomena follow simple statistical laws (remember Quetelet)

### Problem: Explanation

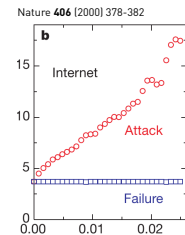
- Which **social mechanisms** lead to these "laws"?
- What is their **meaning**? How do they relate to **economic and social theory**?

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## Example: Designed systems

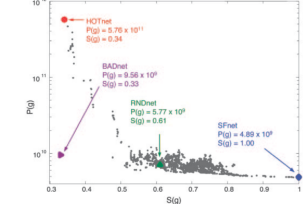
**Error and attack tolerance of complex networks**  
Rika Albert, Renming Jiang & Albert-László Barabási  
Department of Physics, 225 Natural Sciences Hall, University of Notre Dame, Notre Dame, Indiana 46556, USA



VOLUME 86, NUMBER 16 PHYSICAL REVIEW LETTERS 16 APRIL 2001  
**Breakdown of the Internet under Intentional Attack**  
Reaven Cohen,<sup>1,2</sup> Karen Eric,<sup>2</sup> Daniel Ben-Avraham,<sup>2</sup> and Shlomo Havlin<sup>1</sup>  
<sup>1</sup>Mayer Center and Department of Physics, Bar-Ilan University, Ramat Gan, Israel  
<sup>2</sup>Department of Physics, Clarkson University, Potsdam, New York 13699-0529  
(Received 17 October 2000)

### The "robust yet fragile" nature of the Internet

John C. Doyle<sup>1</sup>, David L. Alderson<sup>2</sup>, Lun Li<sup>2</sup>, Steven Low<sup>2</sup>, Matthew Roughan<sup>2</sup>, Stanislav Shalunov<sup>2</sup>, Reiko Tanaka<sup>2</sup>, and Walter Willinger<sup>1</sup>



### Problem: Wrong conclusions

- ▶ scale-free network → vulnerable against targeted attacks → Internet
- ▶ Ensemble based approach: **bad model** of real, engineered systems

## Respect!

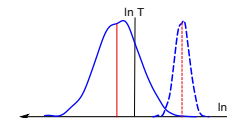


- ▶ **Understand your models**
  - ▶ respect model *limitations*
  - ▶ *generative models* do not generate reality
  - ▶ *Null models*: what can be expected at random
- ▶ **Understand your system**
  - ▶ "Social" is what *deviates* from "physical"
  - ▶ What is the *eigendynamics*?
  - ▶ Adaptivity? Emergence of *new* systemic properties?
- ▶ **Understand your colleagues**
  - ▶ respect *different* scientific approaches
  - ▶ expect *high entry barriers* for interdisciplinary research
  - ▶ learn their language!

M. Gallegati, S. Keen, T. Lux, P. Ormerod (2006): Worrying trends in econophysics, Physica A, vol. 370, 1-6  
P. Ball (2006): Culture Crash, Nature, vol. 441, 686-688; P. Ball: Financial Times, October 29, 2006.  
T. Di Matteo, T. Aste (2007): No Worries: Trends in Econophysics, Eur. Phys. J. B., vol 55, no 2

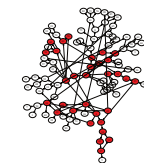
## Example: Social systems are adaptive

### Wrong Wisdom



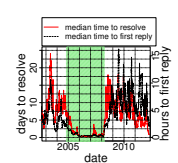
- ▶ Wisdom of crowds:  
average opinion  $\approx$  truth
- ▶ social influence leads to consensus
- ▶ subjectively: **right**,  
objectively: **wrong**

### Collapsing core



- ▶ reciprocity improves core performance
- ▶ collapse after peripheral nodes left

### Efficiency and collapse



- ▶ manager improves performance
- ▶ increased dependency leads to collapse

### Unintended consequences

Systems **respond** to "improvements" in intended/unintended ways - **ALWAYS!**

## Social science $\neq$ Social physics

- late 19th century: **Positivism** (*objective*)
  - use of quantitative methods, based on empirics
  - independence of subject (researcher) and object (phenomena)
- early 20th century: **Post-positivism** (*subjective*)
  - values, knowledge of researcher influences observation
  - remember modern physics: "The observer"
- late 20th century: **Anti-positivism** (*constructivist*)
  - social phenomena elude objective and reductionist methods (Weber, 1909)
  - focus: interpretation, discourse, *understanding*: "Verstehen" vs. "Erklären"
  - social science/meaning  $\Leftrightarrow$  natural science/causal
  - Germany: "Positivismusstreit" (Popper/Adorno)
- early 21st century: **Akademie für Soziologie** (2017)
  - empirical/analytical sociologists break up

POSITIVISMUSTREIT  
Ein Quexit in der Soziologie?  
VON GERALD WAGNER · AKTUALISIERT AM 22.05.2019 · 34/35



Ein neuer Positivismusstreit spaltet die Soziologie. Deuten steht gegen Messen. Der Konsens über Methodenvielfalt scheint aufgebrochen.

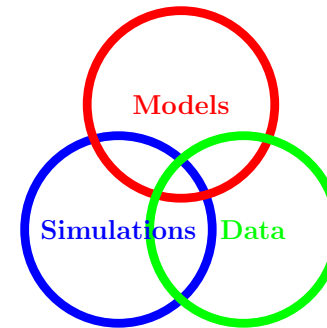


Max Weber (Wikipedia), G. Wagner, FAZ 2019

## The Future of Computational Social Science

Emphasis on science  $\Rightarrow$  research questions

- complements existing (social) sciences

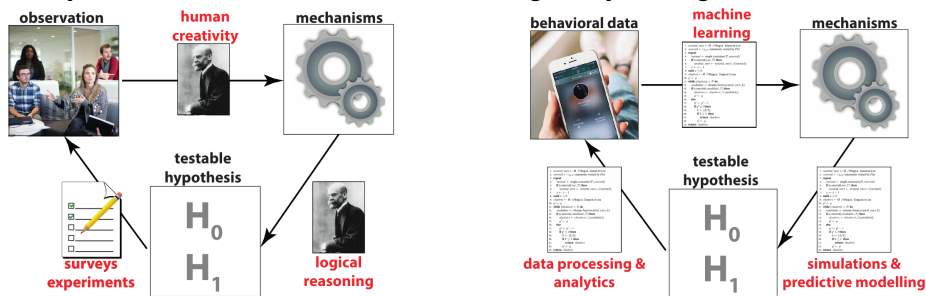


- not driven by available **data**
  - aim: *interpretation*, data has no "message"
- not driven by available **methods**
  - aim: *understanding*, not applying "tools"
- not driven by available **theory**
  - aim: *test propositions* instead of arguing

Wanted: Data-Driven Modeling

- agent-based model that builds on theory and is calibrated against real data
- generative ("analytical") modeling, not just statistical models

## Computational social science: A change of paradigm



What goes wrong?

- tools, no questions: "Astronomy is not about telescopes"
- data, no meaning: "42 is the answer, but what was the question?"
- observations, no theory: "WHY do people do what they do?"

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## 1. New ways to analyze social systems

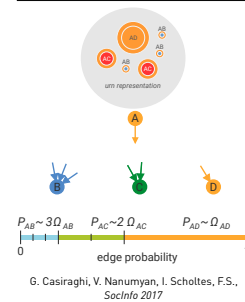
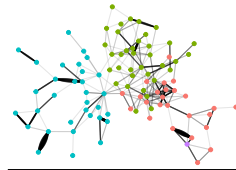
- **High school contacts:**  $n = 94$  students from 3 classes
  - $m = 1469$  repeated interactions,  $\hat{m} = 213$  unique interactions
  - which network feature explains most of the social structure?
    - (a) friendship (closed triangles), (b) class membership

- **ERGM** (unweighted network):  $Pr(G|\Theta) = \frac{1}{Z} e^{-\sum_i \Theta_i f_i(G)}$ 
  - class membership: minor role, triadic closure matters most

- **Generalized hypergeometric ensemble**

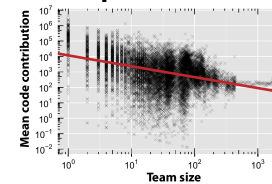
$$Pr(G|\Omega) = \left[ \prod_{i,j} \binom{\Xi_{ij}}{A_{ij}} \right] \int_0^1 \prod_{i,j} \left( 1 - z \frac{\Omega_{ij}}{S_{\Omega}} \right)^{A_{ij}} dz$$

- Class structure is more important than triadic closure
- *repeated interactions matter!*

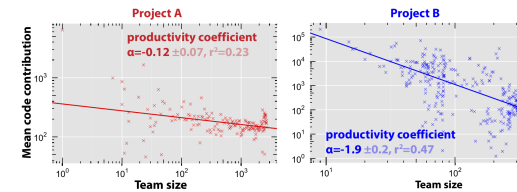


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## Example: Productivity of software developer teams



- **robust log-linear regression:**  $\alpha = 0.86 \pm 0.02$ 
  - *negative* productivity coefficient
- productivity  $Y$  **drops** with increasing team size  $X$ :
  - $X \times 2.0 \Rightarrow Y \times 1.1$  (for OSS projects!)
  - large variation across projects



- **data:** GHTorrent gitHub dump (~1.5 TB)
  - analysis of 58 most active OSS projects
  - 580'000 commits, 30'000 developers
  - more than 10 years of commit history
  - Levenshtein distance between commits

I. Scholtes, P. Mavrodiev, F.S.: From Aristotle to Ringelmann: A large-scale analysis of team productivity and coordination in Open Source Software projects, Empirical Software Engineering 21 (2016) 642-683

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## 2. New ways to test social theory

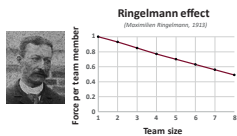


image: CC-by-SA Bart Derksen

### Ringelmann effect (social psychology)

- **larger teams are less productive**

1. motivational factors: "social loafing"
2. overhead of coordination

- **"The whole is greater than the sum of its parts"** (Aristotle)
  - ... but **absolute** contribution of individuals **drops** with system size
  - **economics:** *decreasing returns to scale*

I. Scholtes, P. Mavrodiev, F.S.: From Aristotle to Ringelmann: A large-scale analysis of team productivity and coordination in Open Source Software projects, Empirical Software Engineering 21 (2016) 642-683

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## 3. New ways to simulate social systems

### Agent-based model of emotional influence

- **Brownian Agents with two variables:**  
arousal  $x(t)$ , valence  $y(t)$

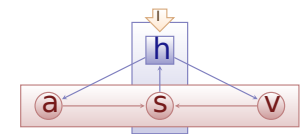
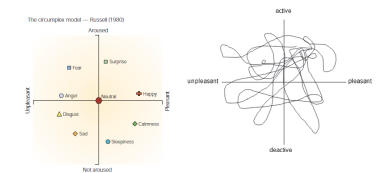
$$\dot{x}_i = -\gamma_x x_i(t) + \mathcal{G}_x + A_{xi} \xi_y(t)$$

$$\dot{y}_i = -\gamma_y y_i(t) + \mathcal{G}_y + A_{yi} \xi_x(t)$$

- **driven variable:** emotional expression  $s(t)$

- depends on both arousal and valence  
 $s_i[x_i(t), y_i(t)] = f[x_i(t)] \Theta[y_i(t) - \mathcal{T}_i]$

$$\dot{h}_{\pm} = -\gamma_{h\pm} h_{\pm}(t) + s n_{\pm}(t) + I_{\pm}(t)$$



F.S., D. Garcia: An agent-based model of collective emotions in online communities, European Physical Journal B, vol 77, no 4 (2010) 533-545

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## Toward a fully calibrated ABM: Parameter estimations

### ► Methods

- *non-linear dynamics*: bifurcation analysis
- *experiments*: physiological measurements
- *text mining*: sentiment algorithms
- allow to **test hypotheses** about agent interactions

#### • Valence

$$\frac{\Delta v(t)}{\Delta t} = -\gamma_v (v(t) - b) + h * (b_0 + b_1 v(t) + b_2 v(t)^2 + b_3 v(t)^3) + A_v \varepsilon$$

parameter	$\gamma_v$	$b$	$b_0$	$b_1$	$b_2$	$b_3$	$R^2$	$N$	$R^2(\xi_v)$
estimate	0.367***	0.056**	0.14***	0.057*	-0.047**		0.52	1271	0.85

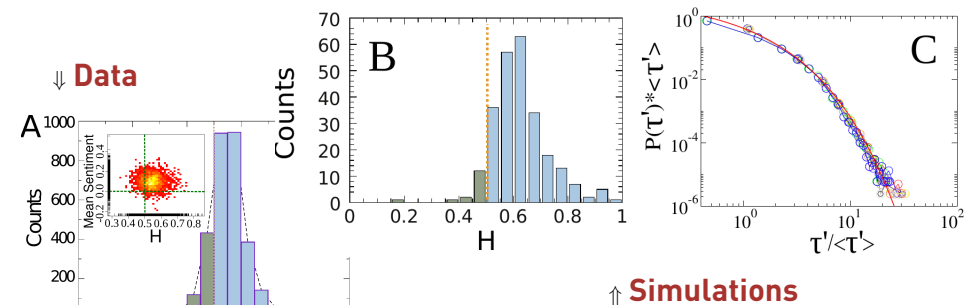
#### • Arousal

$$\frac{\Delta a(t)}{\Delta t} = -\gamma_a (a(t) - d) + |h| * (d_0 + d_1 a(t) + d_2 a(t)^2 + d_3 a(t)^3) + A_a \varepsilon$$

parameter	$\gamma_a$	$d$	$d_0$	$d_1$	$R^2$	$N$	$R^2(\xi_a)$
estimate	0.414***	-0.442***	0.178***	0.14469**	0.28	1271	0.78

D. Garcia, A. Kappas, D. Kuster, F.S.: The Dynamics of Emotions in Online Interaction, Royal Society Open Science (2016) vol. 3, no: 160059

## Agent-based simulations: Emotional persistence



### ► Macroscopic dynamics correctly reproduced

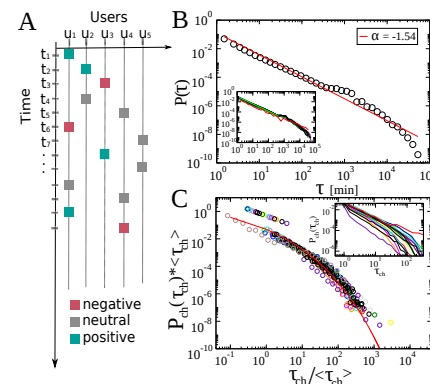
A. Garas, D. Garcia, M. Skowron, F.S., Scientific Reports 2:402 (2012)

## Example: Chatroom discussions

### ► Chatrooms: no social network, costly signals

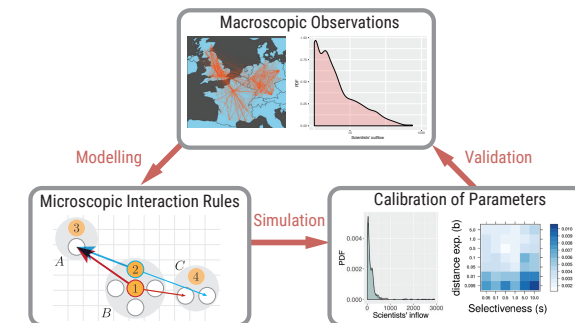
- bursty activities
  - B) inter-activity time distribution
  - C) inter-event time distribution

Data: 20 IRC Channels, 42 days, 2'688'760 posts, 25'166 users



A. Garas, D. Garcia, M. Skowron, F.S., Scientific Reports 2:402 (2012)

## ABM Alternative: Data-driven modeling



- combines *models*, *data* and *simulations*
- focus on mechanisms: *generative* ("analytical") models
- developed with *calibration* and *validation* in mind

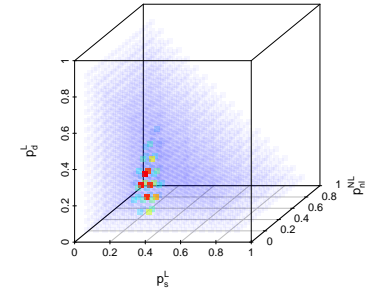
## Collaboration of Scientists: Co-Authorship Network



APS (1895-2004): 226'724 scientists, 1'567'084 papers

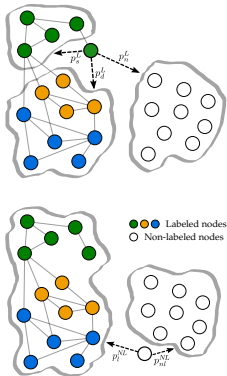
## Calibration 1/2

- First exploration: **network formation** parameter space
- M. L. approach  $\Rightarrow$  parameter combination giving the **best match** with reality, w.r.t.:
  - average degree  $\langle k \rangle$ ;
  - average path length  $\langle l \rangle$ ;
  - global clustering coefficient (transitivity)  $C$ .
- Optimal simulated network**:  $p^* \equiv (p_s^{*L}, p_d^{*L}, p_n^{*L}, p_{nl}^{*NL}, p_l^{*NL})$ 
  - errors  $\varepsilon_{\langle k \rangle}, \varepsilon_{\langle l \rangle}, \varepsilon_C$  have to be smaller than  $\varepsilon_0$



M. V. Tomasello, G. Vaccario, F. Schweitzer: *Data-driven modeling of collaboration networks: A cross-domain analysis*, EPJ Data Science, volume: 6, pages:22 (2017)

## Agent based model of link formation



- agent  $i$** : two fixed properties
  - activity  $a_i$** : propensity to engage in a collaboration  $\Rightarrow$  from data
  - label  $l_i$** : membership in a **circle of influence/group** ( $\rightarrow$  color)
- dynamics**:
  - activation
  - choose  $m$  **collaboration partners** ( $m$  taken from data)
    - Incumbent**: (labeled node):  $p_s^L + p_d^L + p_n^L = 1$
    - Newcomer**: (non-labeled node):  $p_{nl}^{NL} + p_l^{NL} = 1$
    - within labeled groups, partners are chosen wrt their degree
  - form fully connected clique of size  $m$ , label propagation
- Our task**: determine  $p_d^L, p_s^L, p_{nl}^{NL}$

M. V. Tomasello, N. Perra, C. J. Tessone, M. Karsai, F.S.: *The Role of Endogenous and Exogenous Mechanisms in the Formation of R&D Networks*, Scientific Reports, vol. 4 (2014) 5679

## Calibration 2/2

	$\varepsilon^0$	$\langle k \rangle^*$	$\langle l \rangle^*$	$C^*$	$p_s^{*L}$	$p_d^{*L}$	$p_n^{*L}$	$p_l^{*NL}$	$p_{nl}^{*NL}$
<b>Co-authorship networks</b>									
Quant.mech., field th., sp.relat. (PACS 03)	12%	5.83	5.58	0.392	0.85	0.05	0.10	0.45	0.55
General relativity and gravitation (PACS 04)	> 30%*	16.64	4.39	0.535	0.50	0.05	0.45	0.05	0.95
Optics (PACS 42)	10%	7.60	5.79	0.451	0.60	0.05	0.35	0.35	0.65
Elect. transport in cond. matter (PACS 72)	8%	6.15	6.58	0.471	0.50	0.05	0.45	0.30	0.70
Superconductivity (PACS 74)	7%	7.51	5.51	0.465	0.55	0.05	0.40	0.35	0.65
Other applied and interdisc. physics (PACS 89)	8%	3.82	7.82	0.501	0.65	0.05	0.30	0.25	0.75

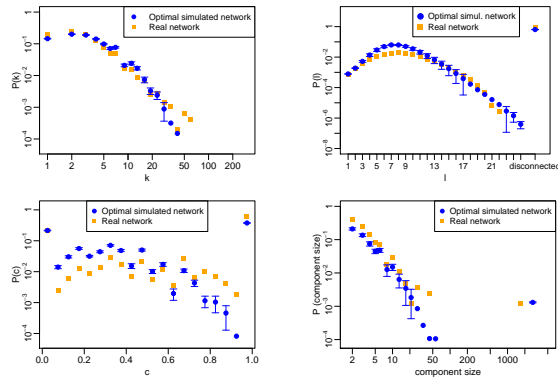
- ML estimation:  $\varepsilon_0 < 12\%$  (R&D: 8%), no match for **General relativity and gravitation**
- links between **incumbents**:  $p_s^{*L} + p_d^{*L} > 55\%$  (R&D: 70%)
- even stronger preference for **same circle of influence**:  $p_s^{*L} \geq p_d^{*L}$  (note:  $p_d^{*L} = 5\%$ )
- Newcomers** tend to link with **newcomers**:  $p_l^{*NL} < p_{nl}^{*NL}$  (R&D:  $p_l^{*NL} > p_{nl}^{*NL}$ )

### Network endogenous factors (patters already present in network, encoded in labeled agents)

- explain most of the newly formed links:  $p_s^{*L} + p_d^{*L} + p_l^{*NL} > p_{nl}^{*NL} + p_{nl}^{*L}$
- rules for the formation of communities captured by label dynamics

M. V. Tomasello, G. Vaccario, F. Schweitzer: *Data-driven modeling of collaboration networks: A cross-domain analysis*, EPJ Data Science, volume: 6, pages:22 (2017)

## Validation: Reproduce network distributions (PACS 89)



### Reproduced distributions:

- ▶ degree
- ▶ path length
- ▶ local clustering coefficient
- ▶ component size

M. V. Tomasello, G. Vaccario, F. Schweitzer: *Data-driven modeling of collaboration networks: A cross-domain analysis*, EPJ Data Science, volume: 6, pages:22 [2017]

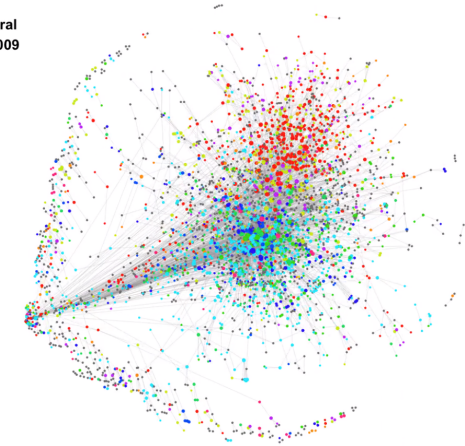
## 4. New ways to compare systems: Scientists vs firms

### The evolution of a global, cross-sectoral interfirm R&D network from 1984 to 2009

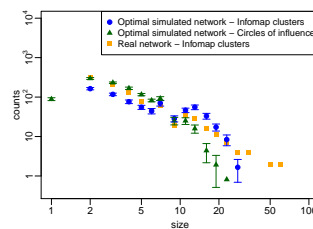
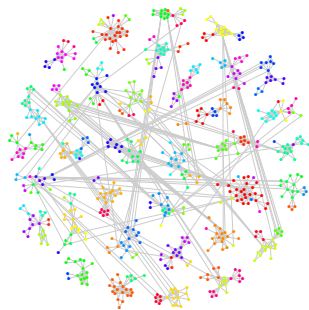
Tomasello et al. (2016), "The Rise and Fall of R&D Networks"

Date: 1996 June

- Pharmaceuticals
- Medical Supplies
- R&D, Lab and Testing
- Electronic Components
- Computer Hardware
- Computer Software
- Telephone Communications
- Communications Equipment
- Universities
- Investment Companies
- Other



## Validation: Reproduce clusters (PACS 89)



- ▶ Optimal simulated network (only the largest 30 clusters identified by Infomap). Each color=different label.
- ▶ 96% empirically detected clusters.  $I_{norm}(\text{labels}, \text{Infomap clusters}) = 0.95$  remarkable overlap.

M. V. Tomasello, G. Vaccario, F. Schweitzer: *Data-driven modeling of collaboration networks: A cross-domain analysis*, EPJ Data Science, volume: 6, pages:22 [2017]

## 5. New ways to influence social systems

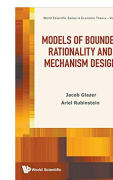
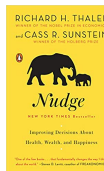
### 1. Ethical problem: "do we manipulate people's decisions?"

- ▶ **Economics:** Mechanism design
  - ▶ control rules  $\Rightarrow$  game theoretical setting
- ▶ **Psychology:** Nudging
  - ▶ control information  $\Rightarrow$  behavioral setting



### 2. Technical problem: identify target

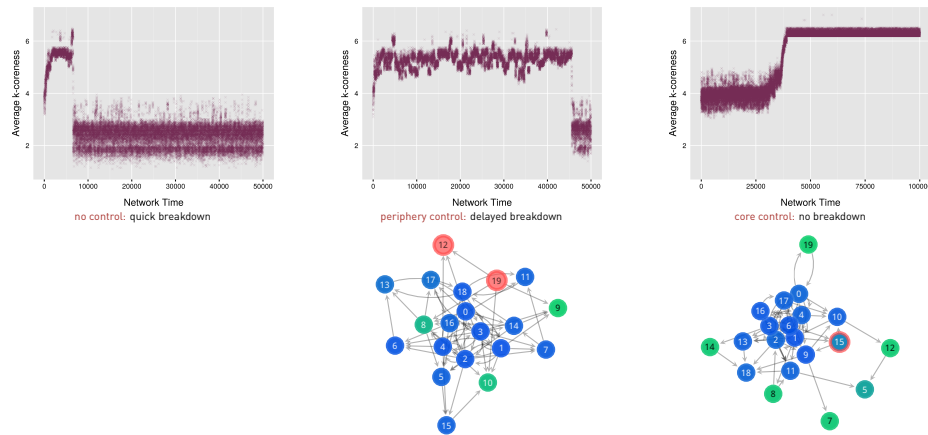
- ▶ **Marketing:** Influencers
  - ▶ whom to influence?, how to influence?
- ▶ **Control theory:** Is the system controllable?
  - ▶ driven to a pre-defined state, optimal trajectory?
  - ▶ Which is the right element? Which is the right incentive? Timing?



F.S., Designing systems bottom up: Facets and problems, *Advances in Complex Systems* (2020)

F.S., The Bigger Picture: Complexity Meets Systems Design, In: *Design. Tales of Science and Innovation* (Eds. G. Folkers, M. Schmid) [2019]

## Network interventions: Improved robustness



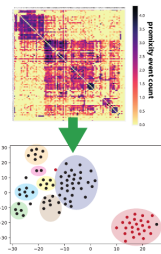
G. Casiraghi, F.S.: *Improving the robustness of online social networks: A simulation approach of network interventions*. *Frontiers in Robotics and AI* (2020)

## Conclusions

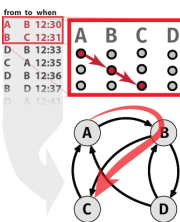
- **End of theory?** – Quite the opposite
  - profound disciplinary knowledge (social science)
- **Social physics?** – less physics, more data science
  - new methods, new topics, new questions, new skills



### Learning in Complex Relational Data



### Network Analytics for Time Series Data



### Data Analytics in Social Systems

